



# PUNJAB NATIONAL BANK

Investor Presentation  
August 2026

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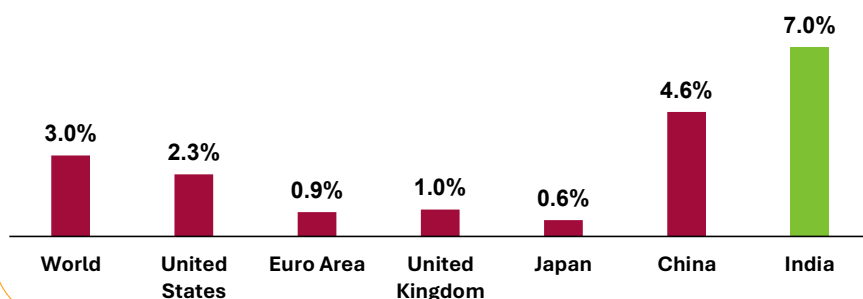


# Indian Economy



## Resilient Growth Momentum Despite Evolving Global Headwinds

### GDP Projections – CY 2026



### India Stands Out Among Major Economies

Strong Domestic Fundamentals Supported by Policy Credibility, Structural Reforms and Digital Transformation

#### Consumption

Rural Demand Recovery & Tax Relief Supporting Domestic Demand  
(Auto Sector Recorded Highest-Ever Q1 Dispatches in FY27)

#### Foreign Trade & External Strength

Exports grew by 11.4% in Q1 FY27. Strong Forex Reserves (\$ 707 Bn as of 7<sup>th</sup> Aug'26)



#### Infra Investment & Services Strength

Strong Public and Private Capex Momentum  
IT Tech, GCC & Financial Services driving growth

#### Banking Sector

Credit Growth at 9 quarters high in Jun'26  
Stable Asset Quality & Adequate Capital

### Major Headwinds



#### Global Growth & Trade Uncertainty

Slower Global Growth and Trade Frictions



#### Geopolitical Uncertainties

West Asia Conflict and Trade Restrictions



#### Crude Oil Volatility

Volatile Crude Prices, Current Account Deficit & Imported Inflation



#### Inflationary Pressures

El-Nino Effect & Lower Kharif Sowing

Source : IMF World Economic Outlook Update (July 2026), MoCI (GoI), RBI, SIAM; CY – Calendar Year

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# PNB Overview

(In USD/INR terms, USD @ 94.6626 INR)

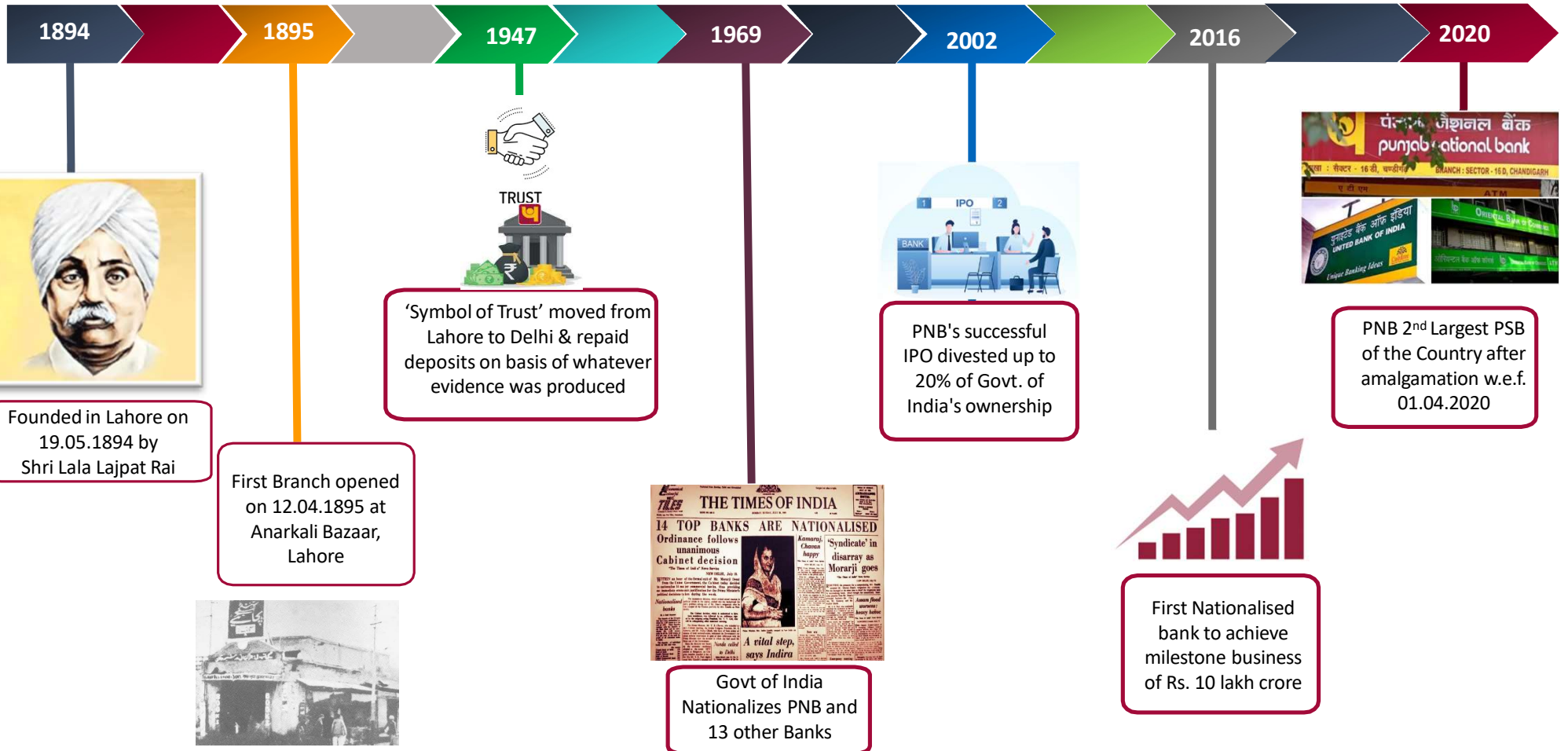
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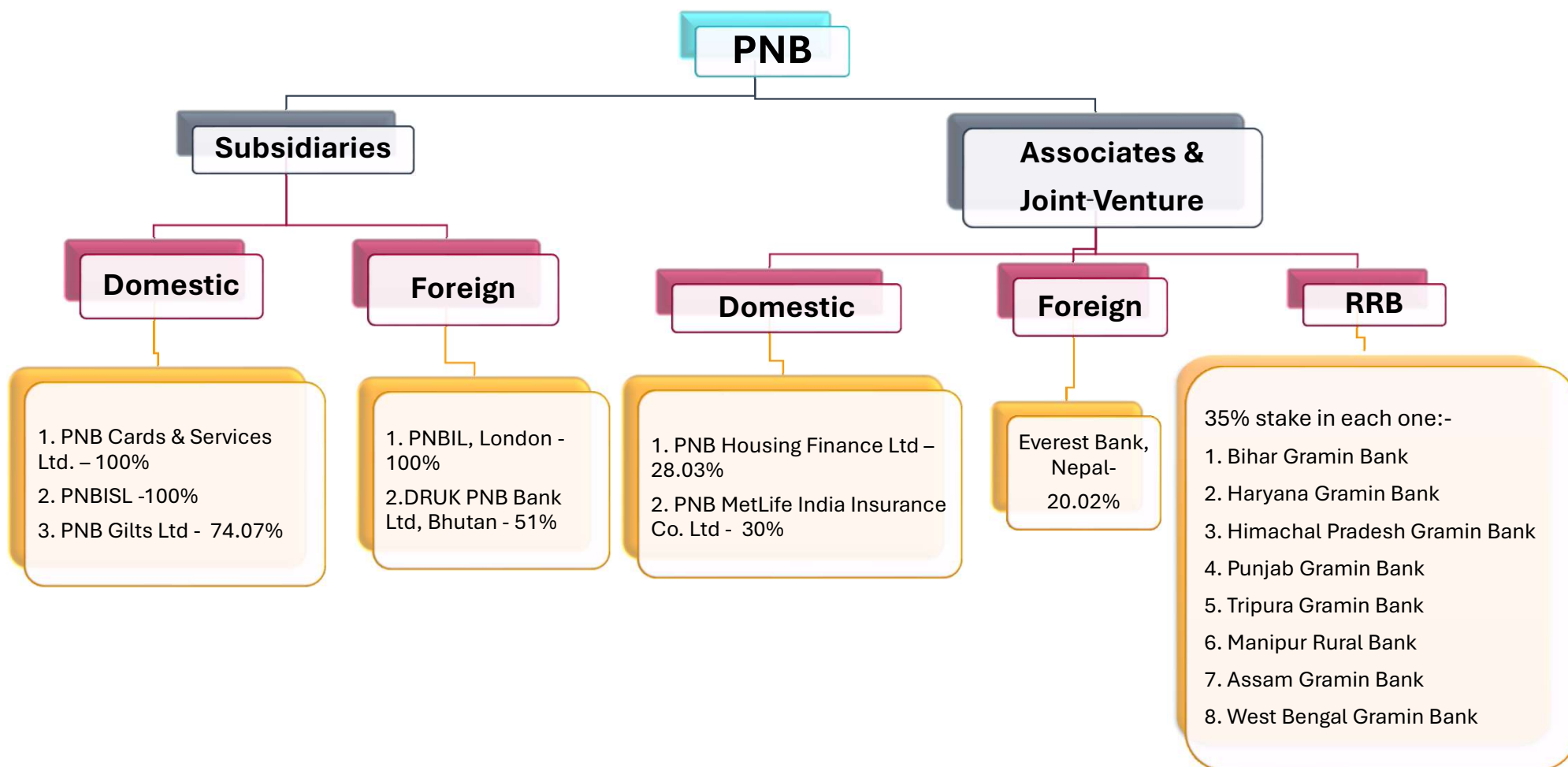
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# 132+ Years of Rich Legacy



# Group Structure of PNB





# Strong Management Team with vast experience

## Key Management (Whole Time Directors)



**Shri Ashok Chandra**  
(Managing Director & CEO)

- ❖ Assumed the charge as MD & CEO of Punjab National Bank w.e.f. 16th January 2025. Prior to this, he was holding the position of Executive Director at Canara Bank from 21st November 2022 to 15th January 2025.
- ❖ Having more than 33 years of Professional Banking Experience, he has served in three different Public Sector Banks viz. Corporation Bank (now Union Bank) and Canara Bank as Executive Director.
- ❖ He also served as a Director on the Board of Canara HSBC Life Insurance Company Limited, PSB Alliance Ltd. and Canara Venture Capital Fund Ltd.
- ❖ He is a member of IBA standing committee for HR.
- ❖ Shri Chandra holds a Master's Degree in Economics and is also a Certified Associate of Indian Institute of Bankers. He was chosen to be a part of the leadership programme designed by the Banks Board Bureau and conducted by IIM Bangalore during 2019-2020.



**Shri M. Paramasivam**  
(Executive Director)

- ❖ Assumed Charge as Executive Director of the Bank on December 01, 2022.
- ❖ Started his Banking journey with Canara Bank in the year 1990 as Agriculture Officer. He has Banking Experience of more than 35+ years serving in various capacities at various location across the country.
- ❖ Well-recognised for his extraordinary ability to demonstrate leadership qualities at various levels viz., Branch/Region/Circle.
- ❖ His experience and contribution is spread across multiple domains of Branch Banking, Credit, Priority Sector, Forex and Trade Finance, Compliance, among others.
- ❖ He has also undertaken Leadership Development Strategy Program organised by Banks Board Bureau and Indian Banks' Association



**Shri D Surendran**  
(Executive Director)

- ❖ Assumed charge as Executive Director of the Bank on 24<sup>th</sup> March 2025.
- ❖ Has experience of 35+ years in Banking and is a Postgraduate in Agriculture from Annamalai University and a Certified Associate Member of Indian Institute of Bankers (CAIIB).
- ❖ He started his career in Canara Bank as an Agriculture Extension Officer (AEO) in the year 1990 and has served in various capacities at various location across the country.
- ❖ In his career, he functioned in almost all areas of banking especially Branch Banking, Priority Credit, MSME, Retail Credit, Recovery and Human Resources. During his tenure as Head of HR Wing, Project Aarohan-HR Transformation was rolled out. He was also nominated on the Board of Canara HSBC Life Insurance Company Ltd.



**Shri Amit Kumar  
Srivastava**  
(Executive Director)

- ❖ Assumed charge as Executive Director of the Bank on 24<sup>th</sup> November 2025
- ❖ Shri Srivastava began at Oriental Bank of Commerce in 1994, building over three decades of diverse banking experience.
- ❖ He has led key verticals like Treasury, Risk Management, and Credit, recently serving as PNB's Group Chief Risk Officer and Jodhpur Zonal Manager.
- ❖ A BHU alumnus, he holds a Master's degree alongside elite global certifications in Risk and Sustainability from GARP and ICFAI.

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# Strong Management Team with vast experience

## Board of Directors



**D. Anandan**

*(Govt. of India Nominee Director)*

**Appointed w.e.f. 24.07.2025**

Shri. D. Anandan is an Indian Administrative Service (IAS) Officer of 2000 Batch belonging to Sikkim Cadre, currently serving as Additional Secretary, Department of Expenditure, Ministry of Finance, Government of India. He has vast experience in both Policy making and implementation of Government Schemes and Programmes and is a qualified Cost and Management Accountant and holds a Masters degree in Commerce.



**Smt. Uma Sankar**

*(RBI Nominee Director)*

**Appointed w.e.f. 14.07.2023**

Smt. Sankar presently serving as Regional Director for Tamil Nadu and Puducherry, Reserve Bank of India. She has served in various offices of RBI across India and has wide experience in various fields of central banking such as, supervision of Banks/ Non-Banking Financial Companies/ Urban Co-operative Banks, training of personnel, resolution of banking related complaints of the common man as Banking Ombudsman, enhancing financial literacy among the public, etc.



**Shri Ambarish Ojha**

*(Shareholder Director)*

**Elected w.e.f. 12.09.2024**

Shri Ojha, aged 60 years, is a Bachelor of Engineering in Electronics and Communication from IIT Roorkee (erstwhile University of Roorkee) and has special knowledge/experience in Information Technology, Risk Management, Payment & Settlement Systems and Business Management. He has 35 years of experience and has worked in various Multinationals at Senior Executive positions.



**Smt. Vandana Bhagavatula**

*(Shareholder Director)*

**Elected w.e.f. 29.08.2025**

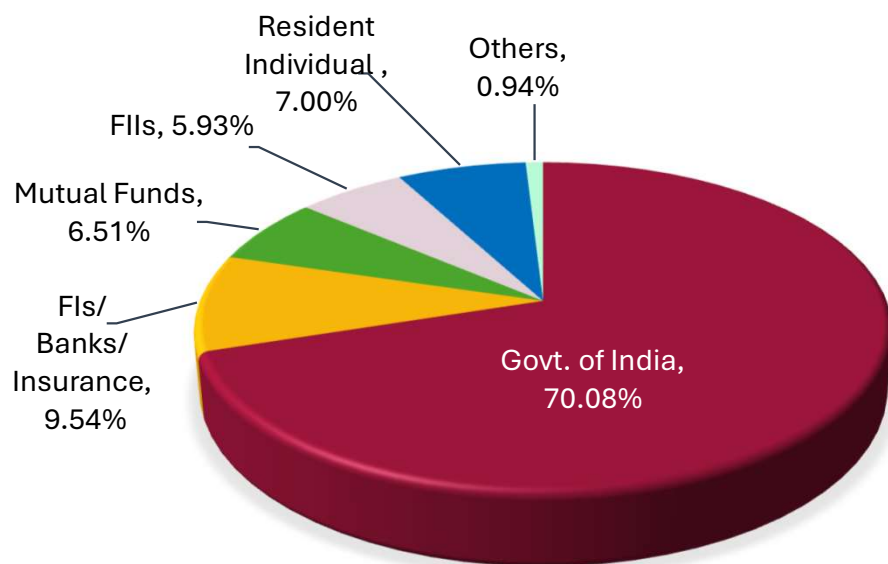
Smt. Bhagavatula, aged 58 years, is a Bachelor of Commerce, Chartered Accountant (FCA) and also holds a Diploma in Information Systems Audit (DISA). She has knowledge/ experience in Accountancy, Banking, Finance and Audit. She has 25 years of experience and has worked in various organizations at Senior Executive positions.

# Shareholding and Ratings



## Shareholding as on 30.06.2026

Total No. of Shares: 11,492.9 Million



## INTERNATIONAL RATINGS

**MOODY'S**  
RATINGS

**Baa3/P-3/  
Stable**

**FitchRatings**

**BBB-/F3/  
Stable**

## DOMESTIC RATING

**India**  
Ratings  
& Research

PNB's Long Term Issuer Rating

**IND AAA / Stable**



## PNB's BASEL III BOND RATINGS

| Sl. | Rating Agency                       | Additional Tier-1 Bonds Rating | Tier-II Bonds Rating |
|-----|-------------------------------------|--------------------------------|----------------------|
| 1   | <b>CRISIL</b><br>Ratings            | AA +                           | AAA                  |
| 2   | <b>India Ratings &amp; Research</b> | AA +                           | AAA                  |
| 3   | <b>CARE</b><br>Ratings              | AA +                           | AAA                  |
| 4   | <b>ICRA</b><br>RATINGS              | AA +                           | AAA                  |

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# Large Distribution Network



As on 30.06.2026



**Branches  
(Domestic)**  
**10359**



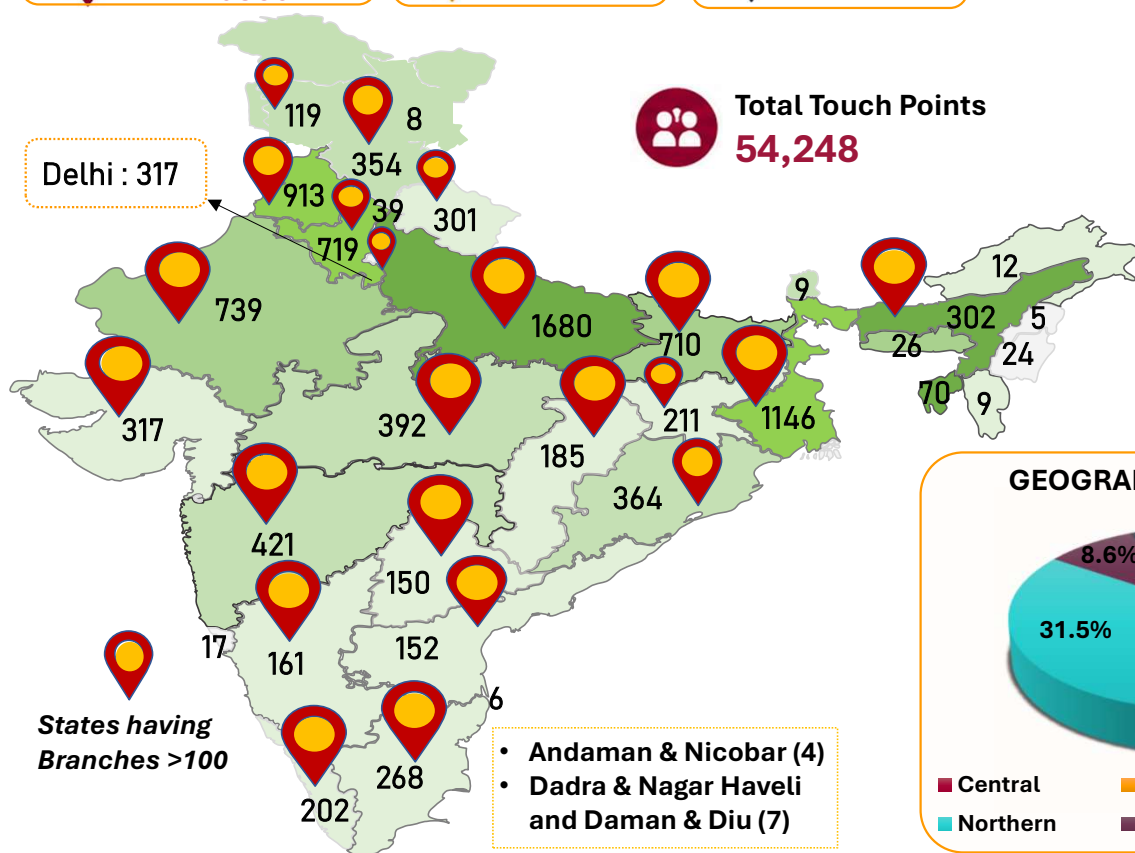
**ATM**  
**10605**



**BCs**  
**33284**



**Total Touch Points**  
**54,248**



## INTERNATIONAL PRESENCE



**Branches at:** Dubai and Gift City, Gandhinagar



**Subsidiaries:** London (UK) and Bhutan



**Joint Venture:** Nepal



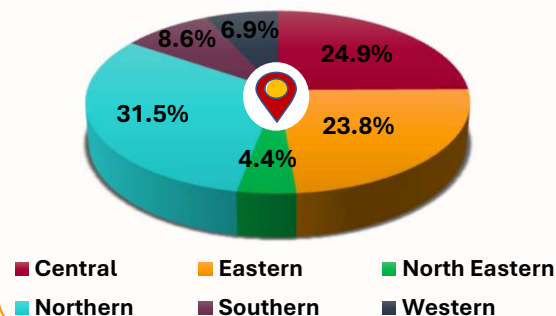
**Representative Offices:** Myanmar and Bangladesh



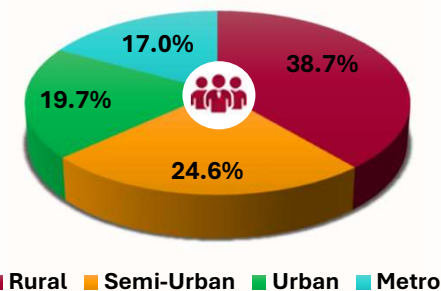
## LOAN PROCESSING OFFICES

- Large Corporate Branches (LCB) – **15 (including 2 ELCBs)**
- Mid Corporate Branch (MCB) – **11**
- Mid Corporate Centres (MCC) – **116**
- Corporate Banking Branches (CBB) – **16**
- PNB Loan Points (PLP) – **149**
- Centralized Co-lending & Pool Centres (C-CPC) – **3**

## GEOGRAPHY WISE BRANCHES



## POPULATION GROUP WISE BRANCHES



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# Financial & Metric-Driven Performance



Data for Q1 FY'27

NET PROFIT

+213.6% YoY



**\$ 555 Mn**

ROA%

+67 bps YoY



**1.04%**

BOOK VALUE PER  
SHARE (TANGIBLE)

+17.2% YoY



**\$ 1.15**

OPERATING PROFIT

+6.2% YoY



**\$ 794 Mn**

GNPA %

-100 bps YoY



**2.78%**

NNPA %

-10 bps YoY



**0.28%**

PCR (Inc. TWO) %

+35 bps YoY



**97.23%**

SLIPPAGE RATIO

-3 bps YoY



**0.68%**

GLOBAL BUSINESS

+10.2% YoY



**\$ 316.70 Bn**

GLOBAL DEPOSITS

+8.5% YoY



**\$ 182.21 Bn**

GLOBAL ADVANCES

+12.7% YoY



**\$ 134.49 Bn**

RAM ADVANCES

+12.8% YoY



**\$ 72.73 Bn**



# Key Business Highlights

(In USD/INR terms, USD @ 94.6626 INR)

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# Business Mix



Amt \$ in Bn

| S.N.     | Parameters             | Mar'22        | Mar'23        | Mar'24        | Mar'25        | Mar'26        | CAGR Growth % | Jun'26        | YoY Growth % |
|----------|------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|
| <b>1</b> | <b>Global Business</b> | <b>204.02</b> | <b>228.80</b> | <b>248.57</b> | <b>283.46</b> | <b>313.71</b> | <b>11.4%</b>  | <b>316.70</b> | <b>10.2%</b> |
| 1a       | Overseas Business      | 4.97          | 6.80          | 8.16          | 11.19         | 13.49         | 28.3%         | 13.09         | 20.6%        |
| 1b       | Domestic Business      | 199.05        | 222.00        | 240.41        | 272.27        | 300.23        | 10.8%         | 303.61        | 9.8%         |
|          |                        |               |               |               |               |               |               |               |              |
| <b>2</b> | <b>Global Deposits</b> | <b>121.09</b> | <b>135.34</b> | <b>144.69</b> | <b>165.50</b> | <b>180.76</b> | <b>10.5%</b>  | <b>182.21</b> | <b>8.5%</b>  |
| 2a       | Overseas Deposits      | 2.24          | 3.11          | 3.84          | 5.84          | 6.56          | 30.9%         | 5.77          | 5.3%         |
| 2b       | Domestic Deposits      | 118.85        | 132.23        | 140.85        | 159.66        | 174.20        | 10.0%         | 176.44        | 8.6%         |
|          |                        |               |               |               |               |               |               |               |              |
| <b>3</b> | <b>Global Advances</b> | <b>82.94</b>  | <b>93.46</b>  | <b>103.89</b> | <b>117.96</b> | <b>132.95</b> | <b>12.5%</b>  | <b>134.49</b> | <b>12.7%</b> |
| 3a       | Overseas Advances      | 2.74          | 3.69          | 4.32          | 5.34          | 6.93          | 26.2%         | 7.32          | 36.3%        |
| 3b       | Domestic Advances      | 80.20         | 89.77         | 99.55         | 112.61        | 126.02        | 12.0%         | 127.17        | 11.6%        |
|          |                        |               |               |               |               |               |               |               |              |
| <b>4</b> | <b>CD Ratio</b>        | <b>68.5%</b>  | <b>69.1%</b>  | <b>71.8%</b>  | <b>71.3%</b>  | <b>73.6%</b>  |               | <b>73.8%</b>  |              |

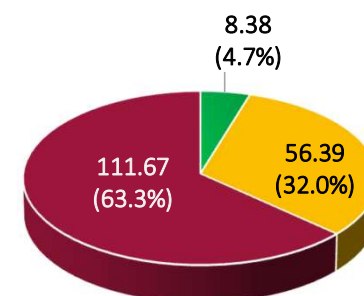
# Sticky, Granular Low-Cost Funding Base



Amt \$ in Bn

| S.N. | Parameters                   | Mar'22        | Mar'23        | Mar'24        | Mar'25        | Mar'26        | CAGR Growth % | Jun'26        | YoY Growth % |
|------|------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|
| 1    | <b>Global Deposits (2+3)</b> | <b>121.09</b> | <b>135.34</b> | <b>144.69</b> | <b>165.50</b> | <b>180.76</b> | <b>10.5%</b>  | <b>182.21</b> | <b>8.5%</b>  |
| 2    | Overseas Deposits            | 2.24          | 3.11          | 3.84          | 5.84          | 6.56          | 30.9%         | 5.77          | 5.3%         |
| 3    | <b>Domestic Deposits</b>     | <b>118.85</b> | <b>132.23</b> | <b>140.85</b> | <b>159.66</b> | <b>174.20</b> | <b>10.0%</b>  | <b>176.44</b> | <b>8.6%</b>  |
|      |                              |               |               |               |               |               |               |               |              |
| 4    | Current Deposits             | 8.66          | 7.82          | 7.63          | 7.94          | 8.38          | -0.8%         | 8.38          | 12.3%        |
| 5    | Savings Deposits             | 47.72         | 49.02         | 50.74         | 52.65         | 56.02         | 4.1%          | 56.39         | 7.2%         |
| 6    | <b>CASA Deposits (4+5)</b>   | <b>56.37</b>  | <b>56.84</b>  | <b>58.37</b>  | <b>60.59</b>  | <b>64.40</b>  | <b>3.4%</b>   | <b>64.77</b>  | <b>7.8%</b>  |
| 7    | Domestic CASA Share %        | 47.4%         | 43.0%         | 41.4%         | 38.0%         | 37.0%         |               | 36.7%         |              |
| 8    | <b>Total Term Deposits</b>   | <b>64.71</b>  | <b>78.51</b>  | <b>86.33</b>  | <b>104.91</b> | <b>116.36</b> | <b>15.8%</b>  | <b>117.44</b> | <b>8.9%</b>  |

Domestic Deposit Mix  
June'26



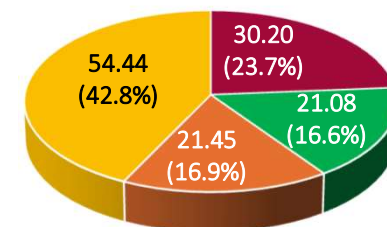
- Current Deposits
- Savings Deposits
- Term Deposits



# Well Diversified Loan Book

| S.N. | Parameters                   | Mar'22       | Mar'23       | Mar'24        | Mar'25        | Mar'26        | CAGR Growth % | Jun'26        | YoY Growth % |
|------|------------------------------|--------------|--------------|---------------|---------------|---------------|---------------|---------------|--------------|
| 1    | <b>Global Advances (2+3)</b> | <b>82.94</b> | <b>93.46</b> | <b>103.88</b> | <b>117.96</b> | <b>132.95</b> | <b>12.5%</b>  | <b>134.49</b> | <b>12.7%</b> |
| 2    | Overseas Advances            | 2.74         | 3.69         | 4.32          | 5.34          | 6.93          | 26.2%         | 7.32          | 36.3%        |
| 3    | <b>Domestic Advances</b>     | <b>80.20</b> | <b>89.77</b> | <b>99.55</b>  | <b>112.62</b> | <b>126.02</b> | <b>12.0%</b>  | <b>127.17</b> | <b>11.6%</b> |
|      | <i>Out of which</i>          |              |              |               |               |               |               |               |              |
| 4    | Retail                       | 14.75        | 20.88        | 23.51         | 27.40         | 29.66         | 19.1%         | 30.20         | 9.0%         |
| 4a   | <b>Retail excluding IBPC</b> | <b>14.38</b> | <b>16.51</b> | <b>19.00</b>  | <b>22.51</b>  | <b>26.59</b>  | <b>16.6%</b>  | <b>27.16</b>  | <b>17.5%</b> |
| 5    | Agriculture                  | 13.13        | 15.01        | 16.71         | 19.08         | 21.12         | 12.6%         | 21.08         | 11.6%        |
| 5a   | <b>Agriculture PS</b>        | <b>11.01</b> | <b>11.24</b> | <b>12.63</b>  | <b>14.45</b>  | <b>16.79</b>  | <b>11.1%</b>  | <b>17.08</b>  | <b>16.4%</b> |
| 6    | MSME                         | 13.21        | 13.75        | 14.71         | 17.19         | 20.60         | 11.8%         | 21.45         | 19.8%        |
| 7    | <b>RAM (4+5+6)</b>           | <b>41.08</b> | <b>49.65</b> | <b>54.94</b>  | <b>63.67</b>  | <b>71.38</b>  | <b>14.8%</b>  | <b>72.73</b>  | <b>12.8%</b> |
| 8    | RAM Share %                  | 51.2%        | 55.3%        | 55.2%         | 56.5%         | 56.6%         |               | 57.2%         |              |
| 9    | Corporate & Others           | 39.12        | 40.12        | 44.62         | 48.95         | 54.64         | 8.7%          | 54.44         | 10.0%        |

Domestic Credit Mix  
June'26



- Retail
- Agriculture
- MSME
- Corporate & Others

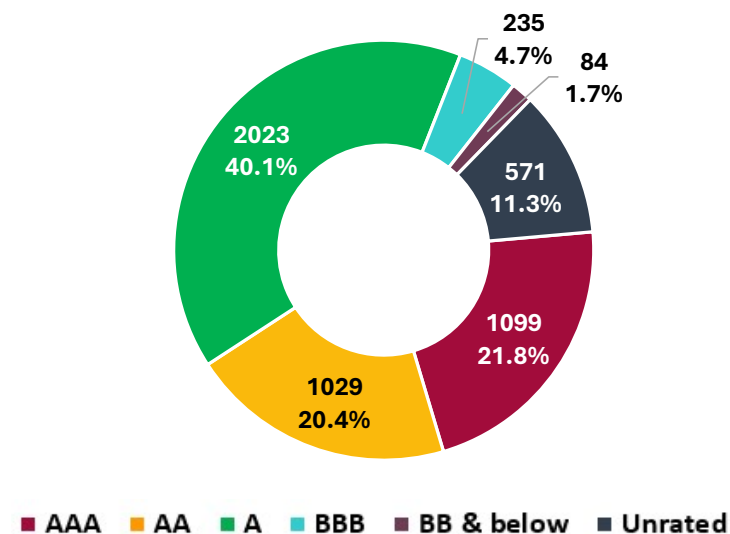
# Diversified Industry Portfolio & Energy Sector

| Sl. | Industry                     | June'25      |                        | Mar'26       |                        | June'26      |                        |
|-----|------------------------------|--------------|------------------------|--------------|------------------------|--------------|------------------------|
|     |                              | O/s          | % to Domestic Advances | O/s          | % to Domestic Advances | O/s          | % to Domestic Advances |
| 1   | Infrastructure               | 10789        | 9.5%                   | 11776        | 9.3%                   | 11345        | 8.9%                   |
|     | -Energy                      | 4632         | 4.1%                   | 5114         | 4.1%                   | 5049         | 4.0%                   |
|     | -Tele-Communication          | 991          | 0.9%                   | 1172         | 0.9%                   | 625          | 0.5%                   |
|     | -Roads & Ports               | 4722         | 4.1%                   | 4831         | 3.8%                   | 5007         | 3.9%                   |
|     | -Other Infra                 | 444          | 0.4%                   | 661          | 0.5%                   | 664          | 0.5%                   |
| 2   | Basic Metal & Metal Products | 2448         | 2.1%                   | 2159         | 1.7%                   | 2263         | 1.8%                   |
|     | -Iron & Steel                | 2135         | 1.9%                   | 1868         | 1.5%                   | 1978         | 1.6%                   |
| 3   | Food Processing              | 2293         | 2.0%                   | 2378         | 1.9%                   | 2349         | 1.8%                   |
| 4   | Textiles                     | 1260         | 1.1%                   | 1343         | 1.1%                   | 1398         | 1.1%                   |
| 5   | Chemical & Chemical Products | 745          | 0.7%                   | 999          | 0.8%                   | 998          | 0.8%                   |
| 6   | All Engineering              | 816          | 0.7%                   | 1189         | 0.9%                   | 1189         | 0.9%                   |
| 7   | Construction                 | 234          | 0.2%                   | 178          | 0.1%                   | 240          | 0.2%                   |
| 8   | Petroleum                    | 814          | 0.7%                   | 820          | 0.7%                   | 773          | 0.6%                   |
| 9   | Other Industries             | 5738         | 5.0%                   | 7203         | 5.7%                   | 7458         | 5.9%                   |
|     | <b>Total</b>                 | <b>25138</b> | <b>22.1%</b>           | <b>28045</b> | <b>22.3%</b>           | <b>28013</b> | <b>22.0%</b>           |

## Energy Sector

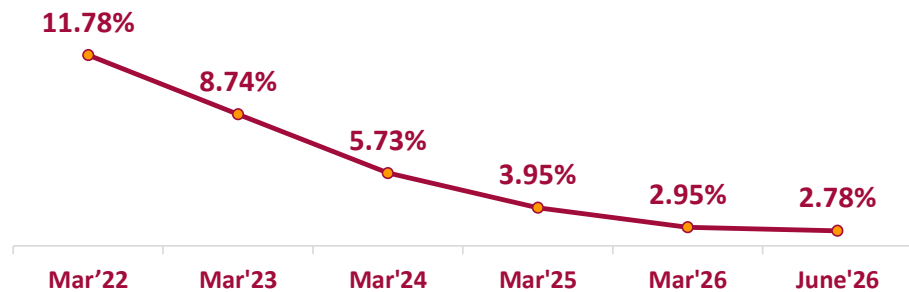
**External Rating Standard Portfolio**  
**30.06.2026 : \$ 5041 Mn**

### External Rating wise Portfolio

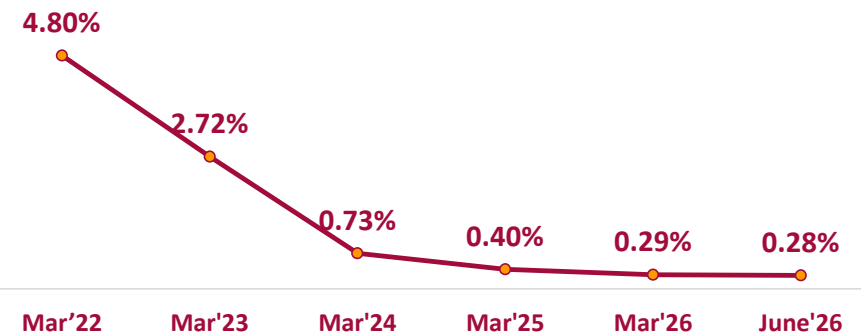


# Near-Complete Asset Quality Turnaround & Unmatched Coverage

**Gross NPA%**

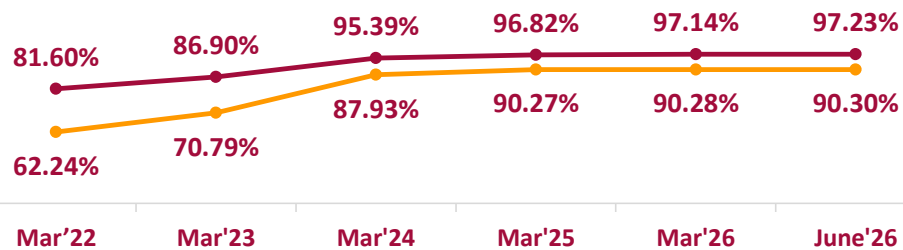


**Net NPA%**



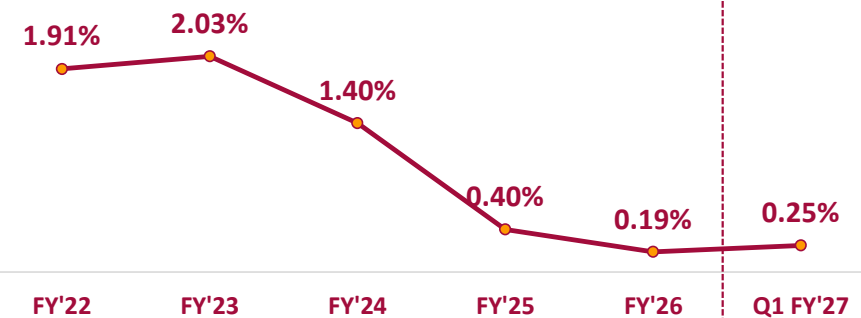
—●— PCR%- (Incl. TWO)

—●— PCR%- (excl TWO)



**Credit Cost %**

(Annualized)



# Movement of NPA



Amt \$ in Mn

| Sl. | Parameters                                      | FY'22       | FY'23       | FY'24       | FY'25       | FY'26       | Jun'26      |
|-----|-------------------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| 1   | NPA at the beginning of Year/Quarter            | 11031       | 9766        | 8169        | 5952        | 4657        | 3922        |
| 2   | <b>Cash Recovery &amp; Up-gradation (2a+2b)</b> | <b>1555</b> | <b>1539</b> | <b>1115</b> | <b>725</b>  | <b>603</b>  | <b>168</b>  |
| 2a  | -Cash Recovery                                  | 1000        | 1035        | 751         | 529         | 394         | 89          |
| 2b  | -Up-gradation                                   | 555         | 504         | 364         | 196         | 209         | 79          |
| 3   | Write Off                                       | 2324        | 1751        | 1717        | 1284        | 813         | 236         |
| 4   | <b>Total Reduction (2+3)</b>                    | <b>3879</b> | <b>3291</b> | <b>2832</b> | <b>2010</b> | <b>1416</b> | <b>404</b>  |
| 5   | <b>Fresh Addition (5a+5b)</b>                   | <b>2614</b> | <b>1693</b> | <b>615</b>  | <b>714</b>  | <b>681</b>  | <b>220</b>  |
| 5a  | -Fresh slippages                                | 2283        | 1500        | 587         | 675         | 641         | 211         |
| 5b  | -Debits in existing NPA A/cs                    | 331         | 193         | 29          | 39          | 40          | 9           |
| 6   | <b>Gross NPAs at end of the period</b>          | <b>9766</b> | <b>8169</b> | <b>5952</b> | <b>4657</b> | <b>3922</b> | <b>3738</b> |
| 7   | Eligible Deductions incl. Provisions            | 6078        | 5783        | 5234        | 4203        | 3540        | 3375        |
| 8   | <b>Net NPAs at end of the period (6-7)</b>      | <b>3688</b> | <b>2386</b> | <b>718</b>  | <b>453</b>  | <b>381</b>  | <b>363</b>  |
| 9   | Recovery in Written Off & RI                    | 668         | 1057        | 1015        | 800         | 818         | 127         |
| 10  | Total Recovery (During the Period)              | 2223        | 2596        | 2130        | 1731        | 1637        | 295         |

# Robust Capital Adequacy & Loss-Absorption Capacity



Amt \$ in Bn

| Capital & CRAR       |                          |               |               |               |               |               |               |
|----------------------|--------------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Sl.                  | Parameters               | Mar'22        | Mar'23        | Mar'24        | Mar'25        | Mar'26        | Jun'26        |
| 1                    | Total Capital (Tier 1+2) | 9.20          | 10.79         | 12.41         | 14.87         | 16.89         | 17.58         |
|                      | <b>CRAR %</b>            | <b>14.50%</b> | <b>15.50%</b> | <b>15.97%</b> | <b>17.01%</b> | <b>17.74%</b> | <b>18.13%</b> |
| <i>Out of Which,</i> |                          |               |               |               |               |               |               |
| 2                    | Tier 1                   | 7.44          | 8.83          | 10.24         | 12.28         | 14.43         | 15.54         |
|                      | <b>Tier 1%</b>           | <b>11.73%</b> | <b>12.69%</b> | <b>13.17%</b> | <b>14.05%</b> | <b>15.15%</b> | <b>16.03%</b> |
| 2a                   | Common Equity            | 6.70          | 7.81          | 8.58          | 10.78         | 12.97         | 14.08         |
|                      | <b>CET-1 %</b>           | <b>10.56%</b> | <b>11.22%</b> | <b>11.04%</b> | <b>12.33%</b> | <b>13.62%</b> | <b>14.52%</b> |
| 2b                   | Additional Tier 1        | 0.74          | 1.02          | 1.66          | 1.50          | 1.46          | 1.46          |
|                      | <b>AT-1 %</b>            | <b>1.17%</b>  | <b>1.47%</b>  | <b>2.13%</b>  | <b>1.72%</b>  | <b>1.53%</b>  | <b>1.51%</b>  |
| 3                    | Tier 2                   | 1.76          | 1.96          | 2.17          | 2.59          | 2.46          | 2.04          |
|                      | <b>Tier-2 %</b>          | <b>2.77%</b>  | <b>2.81%</b>  | <b>2.80%</b>  | <b>2.96%</b>  | <b>2.59%</b>  | <b>2.10%</b>  |

| Risk Weighted Assets |                  |              |              |              |              |              |              |
|----------------------|------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Sl.                  | Parameters       | Mar'22       | Mar'23       | Mar'24       | Mar'25       | Mar'26       | Jun'26       |
| 1                    | <b>Total RWA</b> | <b>63.47</b> | <b>69.61</b> | <b>77.69</b> | <b>87.43</b> | <b>95.24</b> | <b>96.95</b> |
| <i>Out of Which,</i> |                  |              |              |              |              |              |              |
| a                    | Credit RWA       | 51.65        | 58.27        | 64.83        | 78.45        | 85.19        | 85.93        |
| b                    | Market RWA       | 4.46         | 3.93         | 5.35         | 0.92         | 0.86         | 0.98         |
| c                    | Operational RWA  | 7.36         | 7.42         | 7.51         | 8.07         | 9.19         | 10.05        |



# Financial Performance

(In USD/INR terms, USD @ 94.6626 INR)

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# Balance Sheet-Liabilities & Assets



Amt \$ in Bn

| Sl. | Parameters                       | 31 <sup>st</sup> Mar'22 | 31 <sup>st</sup> Mar'23 | 31 <sup>st</sup> Mar'24 | 31 <sup>st</sup> Mar'25 | 31 <sup>st</sup> Mar'26 | 30 <sup>th</sup> June'26 |
|-----|----------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|--------------------------|
|     | <b>CAPITAL &amp; LIABILITIES</b> |                         |                         |                         |                         |                         |                          |
| 1   | Capital                          | 0.23                    | 0.23                    | 0.23                    | 0.24                    | 0.24                    | 0.24                     |
| 2   | Reserves and Surplus             | 9.85                    | 10.32                   | 11.02                   | 13.21                   | 14.83                   | 15.45                    |
| 3   | Deposits                         | 121.09                  | 135.34                  | 144.69                  | 165.50                  | 180.76                  | 182.21                   |
| 4   | Borrowings                       | 4.83                    | 5.42                    | 5.33                    | 8.85                    | 8.70                    | 8.37                     |
| 5   | Other Liabilities and Provisions | 2.90                    | 3.12                    | 3.72                    | 4.27                    | 5.26                    | 3.98                     |
|     | <b>Total Liabilities</b>         | <b>138.89</b>           | <b>154.43</b>           | <b>164.99</b>           | <b>192.07</b>           | <b>209.79</b>           | <b>210.25</b>            |
|     |                                  |                         |                         |                         |                         |                         |                          |
|     | <b>ASSETS</b>                    |                         |                         |                         |                         |                         |                          |
| 1   | Cash and Balances with RBI       | 9.06                    | 8.26                    | 6.87                    | 6.79                    | 6.43                    | 7.53                     |
| 2   | Balances with Banks              | 4.96                    | 8.13                    | 6.77                    | 8.92                    | 10.68                   | 9.54                     |
| 3   | Net Investments                  | 39.32                   | 41.83                   | 44.40                   | 52.54                   | 52.20                   | 51.36                    |
| 4   | Net Advances                     | 76.92                   | 87.77                   | 98.71                   | 113.82                  | 129.44                  | 131.14                   |
| 5   | Fixed Assets                     | 1.13                    | 1.27                    | 1.30                    | 1.38                    | 1.65                    | 1.64                     |
| 6   | Other Assets                     | 7.51                    | 7.17                    | 6.94                    | 8.62                    | 9.40                    | 9.04                     |
|     | <b>Total Assets</b>              | <b>138.89</b>           | <b>154.43</b>           | <b>164.99</b>           | <b>192.07</b>           | <b>209.79</b>           | <b>210.25</b>            |



# Income



Amt \$ in Mn

| Sl.       | Parameters                               | FY'22       | FY'23        | FY'24        | FY'25        | FY'26        | YoY Var. (%)<br>FY'26 over<br>FY'25 | Q1 FY'27    | YoY Var. (%)<br>Jun'26 over<br>Jun'25 |
|-----------|------------------------------------------|-------------|--------------|--------------|--------------|--------------|-------------------------------------|-------------|---------------------------------------|
| <b>1</b>  | <b>Interest Income (2+3+4)</b>           | <b>7910</b> | <b>8994</b>  | <b>11293</b> | <b>12863</b> | <b>13545</b> | <b>5.3%</b>                         | <b>3475</b> | <b>2.9%</b>                           |
| 2         | Interest on Advances                     | 5123        | 6055         | 8022         | 9096         | 9377         | 3.1%                                | 2436        | 6.4%                                  |
| 3         | Interest on Investments                  | 2481        | 2656         | 2920         | 3243         | 3499         | 7.9%                                | 853         | -4.3%                                 |
| 4         | Other Interest Income                    | 306         | 283          | 351          | 524          | 669          | 27.8%                               | 186         | -5.5%                                 |
| <b>5</b>  | <b>Other Income (6+7+8+9)</b>            | <b>1301</b> | <b>1283</b>  | <b>1414</b>  | <b>1723</b>  | <b>1985</b>  | <b>15.2%</b>                        | <b>458</b>  | <b>-17.7%</b>                         |
|           | <i>of which</i>                          |             |              |              |              |              |                                     |             |                                       |
| 6         | Fee Based Income                         | 547         | 593          | 643          | 742          | 803          | 8.3%                                | 247         | 4.0%                                  |
|           | <i>Out of which</i>                      |             |              |              |              |              |                                     |             |                                       |
| 6.1       | Processing Fees                          | 98          | 106          | 116          | 130          | 159          | 22.7%                               | 99          | 28.9%                                 |
| 6.2       | Income from Insurance & MF               | 42          | 46           | 48           | 51           | 46           | -9.0%                               | 8           | -17.3%                                |
| 7         | Recovery in Written off Accounts         | 364         | 687          | 644          | 520          | 627          | 20.4%                               | 96          | -23.7%                                |
| 8         | Treasury income                          | 383         | -35          | 122          | 456          | 547          | 20.0%                               | 114         | -40.5%                                |
|           | <i>of which</i>                          |             |              |              |              |              |                                     |             |                                       |
| 8.1       | Profit on Sales on Investments           | 335         | 111          | 143          | 292          | 503          | 71.9%                               | 50          | -67.8%                                |
| 8.2       | Profit on Exchange Transaction           | 73          | 85           | 49           | 41           | 67           | 62.6%                               | 33          | 48.6%                                 |
| 8.3       | Profit/Loss on Revaluation of Investment | -25         | -231         | -70          | 122          | -23          |                                     | 31          |                                       |
| 9         | Others                                   | 7           | 38           | 5            | 5            | 9            | 80.4%                               | 1           | -53.1%                                |
| <b>10</b> | <b>Total Income (1+5)</b>                | <b>9212</b> | <b>10277</b> | <b>12707</b> | <b>14585</b> | <b>15531</b> | <b>6.5%</b>                         | <b>3933</b> | <b>-</b>                              |

# Expenses



Amt \$ in Mn

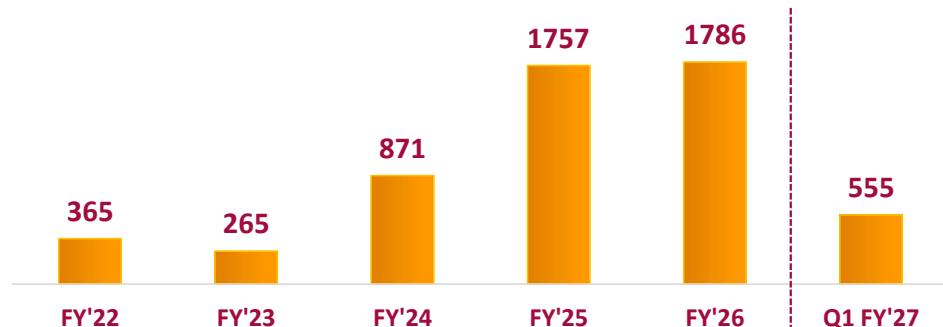
| Sl. | Parameters                         | FY'22       | FY'23       | FY'24        | FY'25        | FY'26        | YoY Var. (%)<br>FY'26 over<br>FY'25 | Q1 FY'27    | YoY Var. (%)<br>Jun'26 over<br>Jun'25 |
|-----|------------------------------------|-------------|-------------|--------------|--------------|--------------|-------------------------------------|-------------|---------------------------------------|
| 1   | <b>Total Interest Paid (2+3+4)</b> | <b>4879</b> | <b>5351</b> | <b>7059</b>  | <b>8343</b>  | <b>9113</b>  | <b>9.2%</b>                         | <b>2335</b> | <b>3.3%</b>                           |
| 2   | Interest Paid on Deposits          | 4568        | 4949        | 6582         | 7832         | 8636         | 10.3%                               | 2212        | 2.6%                                  |
| 3   | Interest Paid on Borrowings        | 55          | 121         | 136          | 169          | 154          | -8.9%                               | 35          | 73.1%                                 |
| 4   | Others Interest Paid               | 257         | 281         | 340          | 342          | 323          | -5.7%                               | 87          | 5.6%                                  |
|     |                                    |             |             |              |              |              |                                     |             |                                       |
| 5   | <b>Operating Expenses (6+7)</b>    | <b>2139</b> | <b>2546</b> | <b>3014</b>  | <b>3408</b>  | <b>3324</b>  | <b>-2.5%</b>                        | <b>804</b>  | <b>-13.1%</b>                         |
| 6   | Establishment Expenses             | 1251        | 1565        | 1953         | 2256         | 1980         | -12.2%                              | 479         | -12.2%                                |
| 7   | Other Operating Expenses           | 889         | 982         | 1062         | 1152         | 1343         | 16.6%                               | 325         | -14.5%                                |
| 8   | <b>Total Expenses (1+5)</b>        | <b>7018</b> | <b>7897</b> | <b>10073</b> | <b>11751</b> | <b>12437</b> | <b>5.8%</b>                         | <b>3139</b> | <b>-1.5%</b>                          |

# Expanding Profitability and Internal Capital Generation



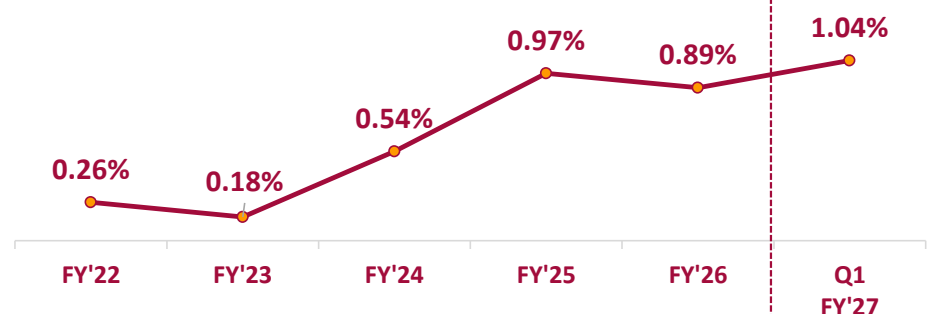
Amt \$ in Mn

## Net Profit

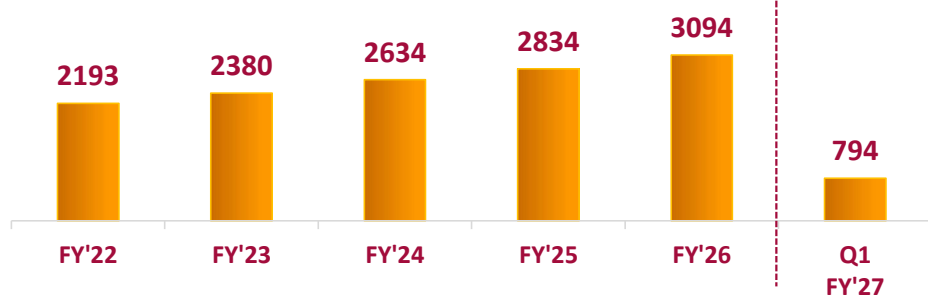


## Return on Assets (%)

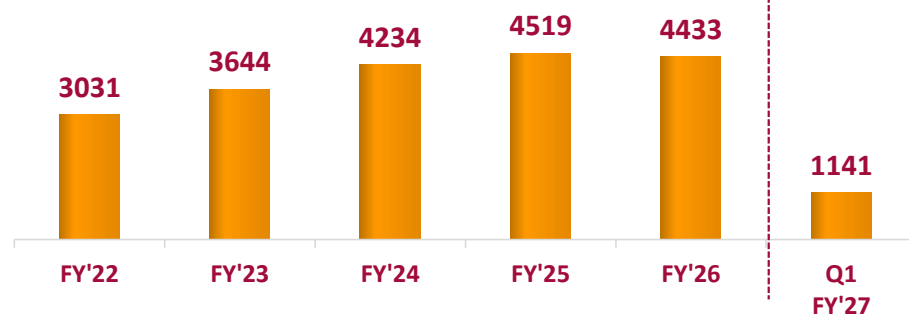
(Annualized)



## Operating Profit



## Net Interest Income



# Profit & Provisions

| Sl. | Parameters                    | FY'22       | FY'23       | FY'24       | FY'25       | FY'26       | YoY Var. (%)<br>FY'26 over<br>FY'25 | Q1 FY'27    | YoY Var. (%)<br>Jun'26 over<br>Jun'25 |
|-----|-------------------------------|-------------|-------------|-------------|-------------|-------------|-------------------------------------|-------------|---------------------------------------|
| 1   | <b>Net Interest Income</b>    | <b>3031</b> | <b>3644</b> | <b>4234</b> | <b>4519</b> | <b>4433</b> | <b>-1.9%</b>                        | <b>1141</b> | <b>2.1%</b>                           |
| 2   | Other Income                  | 1301        | 1283        | 1414        | 1723        | 1985        | 15.2%                               | 458         | -17.7%                                |
| 3   | Operating Income (1+2)        | 4333        | 4926        | 5648        | 6242        | 6418        | 2.8%                                | 1599        | -4.5%                                 |
| 4   | Operating Expenses            | 2139        | 2546        | 3014        | 3408        | 3324        | -2.5%                               | 804         | -13.1%                                |
| 5   | <b>Operating Profit (3-4)</b> | <b>2193</b> | <b>2380</b> | <b>2634</b> | <b>2834</b> | <b>3094</b> | <b>9.2%</b>                         | <b>794</b>  | <b>6.2%</b>                           |
| 6   | Provisions other than Tax     | 1737        | 1927        | 1240        | 176.9       | 268.3       | 51.6%                               | 57          | 67.6%                                 |
|     | <i>Of which</i>               |             |             |             |             |             |                                     |             |                                       |
|     | NPAs                          | 1496        | 1680        | 1304        | 200         | 212         |                                     | 84          |                                       |
| 7   | <b>Profit Before Tax</b>      | <b>456</b>  | <b>453</b>  | <b>1394</b> | <b>2657</b> | <b>2826</b> | <b>6.3%</b>                         | <b>737</b>  | <b>3.3%</b>                           |
| 8   | Provision for Income Tax      | 91          | 188         | 523         | 901         | 1040        | 15.5%                               | 182         | -66.1%                                |
| 9   | <b>Net Profit</b>             | <b>365</b>  | <b>265</b>  | <b>871</b>  | <b>1757</b> | <b>1786</b> | <b>1.6%</b>                         | <b>555</b>  | <b>213.6%</b>                         |

# Efficiency Ratios

## Domestic

| Sl. | Key Ratios              | FY'22 | FY'23 | FY'24 | FY'25 | FY'26 | Q1 FY'27 |
|-----|-------------------------|-------|-------|-------|-------|-------|----------|
| 1   | Cost of Deposits[%]     | 4.05% | 4.12% | 4.89% | 5.21% | 5.17% | 5.02%    |
| 2   | Cost of Fund[%]         | 3.53% | 3.58% | 4.31% | 4.59% | 4.54% | 4.36%    |
| 3   | NIM [%]                 | 2.79% | 3.19% | 3.23% | 3.08% | 2.70% | 2.64%    |
| 4   | Yield on Advances (%)   | 6.96% | 7.31% | 8.37% | 8.47% | 7.92% | 7.70%    |
| 5   | Yield on Funds (%)      | 5.72% | 6.09% | 7.04% | 7.21% | 6.85% | 6.59%    |
| 6   | Yield on Investment (%) | 6.34% | 6.62% | 6.81% | 7.02% | 6.91% | 6.81%    |

## Global

| Sl. | Key Ratios              | FY'22 | FY'23 | FY'24 | FY'25 | FY'26 | Q1 FY'27 |
|-----|-------------------------|-------|-------|-------|-------|-------|----------|
| 1   | Cost of Deposits[%]     | 3.99% | 4.10% | 4.91% | 5.23% | 5.16% | 4.99%    |
| 2   | Cost of Fund[%]         | 3.45% | 3.61% | 4.36% | 4.63% | 4.55% | 4.36%    |
| 3   | NIM [%]                 | 2.71% | 3.06% | 3.09% | 2.93% | 2.57% | 2.50%    |
| 4   | Yield on Advances (%)   | 6.79% | 7.16% | 8.28% | 8.34% | 7.80% | 7.53%    |
| 5   | Yield on Funds (%)      | 5.59% | 6.07% | 6.98% | 7.13% | 6.76% | 6.49%    |
| 6   | Yield on Investment (%) | 6.29% | 6.57% | 6.78% | 6.99% | 6.87% | 6.77%    |

# Profitability/Productivity Ratios

| Sl. | Key Ratios                           | Mar'22 | Mar'23 | Mar'24 | Mar'25 | Mar'26 | Jun'26 |
|-----|--------------------------------------|--------|--------|--------|--------|--------|--------|
| 1   | Return on Assets [%]                 | 0.26%  | 0.18%  | 0.54%  | 0.97%  | 0.89%  | 1.04%  |
| 2   | Return on Equity [%]                 | 5.96%  | 3.94%  | 11.66% | 19.33% | 15.67% | 17.33% |
| 3   | Book Value per Share [\$]            | 0.84   | 0.87   | 0.94   | 1.09   | 1.21   | 1.27   |
| 4   | Book Value per Share-Tangible [\$]   | 0.58   | 0.64   | 0.72   | 0.90   | 1.09   | 1.15   |
| 5   | Earnings per share [\$]              | 0.03   | 0.02   | 0.08   | 0.16   | 0.16   | 0.05   |
| 6   | Cost to Income Ratio [%]             | 49.38% | 51.69% | 53.37% | 54.59% | 51.79% | 50.31% |
| 6a  | Staff Cost to Income Ratio [%]       | 28.87% | 31.76% | 34.58% | 36.14% | 30.86% | 29.97% |
| 6b  | Other Cost to Income Ratio [%]       | 20.51% | 19.93% | 18.80% | 18.45% | 20.93% | 20.34% |
| 7   | Net Profit Per Employee [\$ Million] | 0.004  | 0.003  | 0.009  | 0.018  | 0.018  | 0.023  |
| 8   | Net Profit Per Branch [\$ Million]   | 0.036  | 0.026  | 0.086  | 0.172  | 0.173  | 0.215  |

| Sl. | Key Ratios                         | Mar'22 | Mar'23 | Mar'24 | Mar'25 | Mar'26 | Jun'26 |
|-----|------------------------------------|--------|--------|--------|--------|--------|--------|
| 1   | Business Per Employee [\$ Million] | 2.05   | 2.29   | 2.52   | 2.84   | 3.11   | 3.14   |
| 2   | Business Per Branch [\$ Million]   | 19.83  | 22.13  | 23.80  | 26.78  | 29.12  | 29.40  |



# Other Focus Areas & Achievements

(In USD/INR terms, USD @ 94.6626 INR)

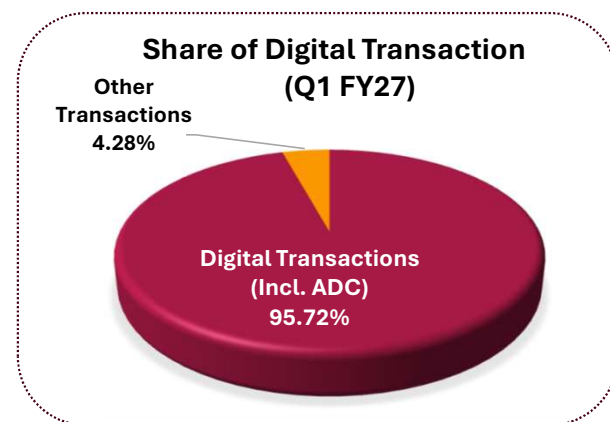
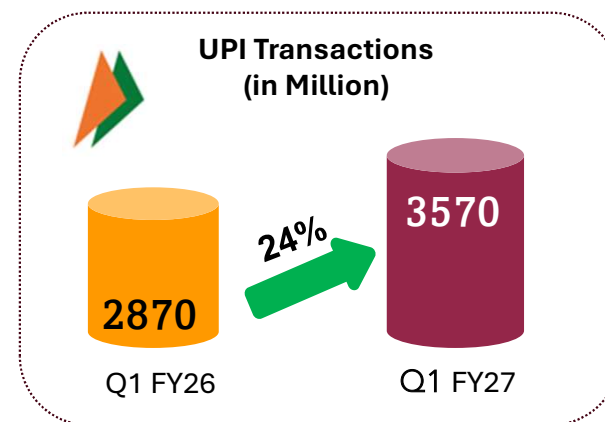
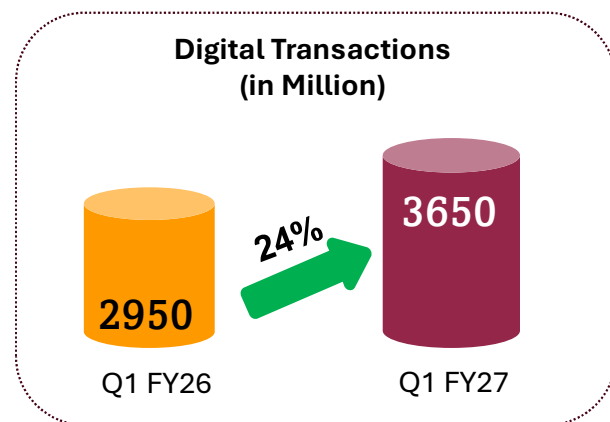
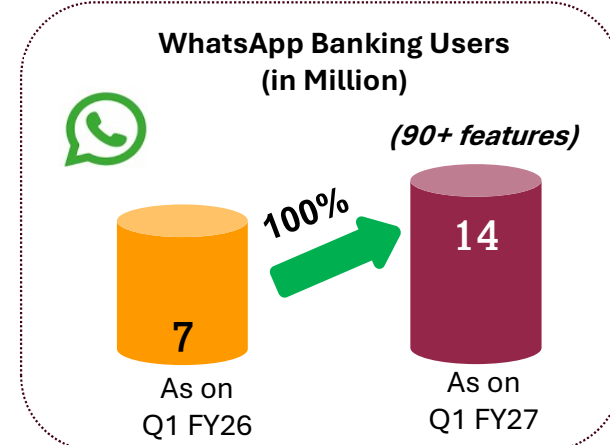
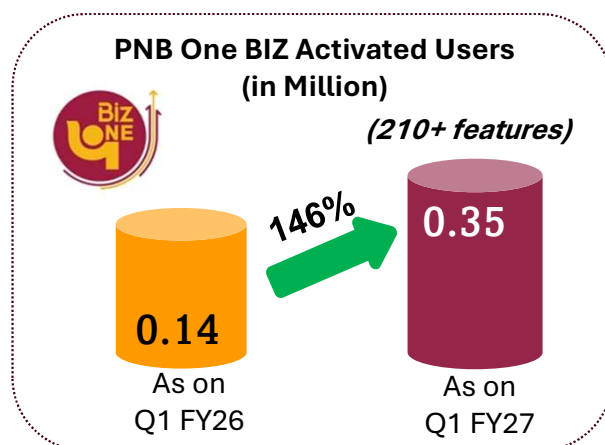
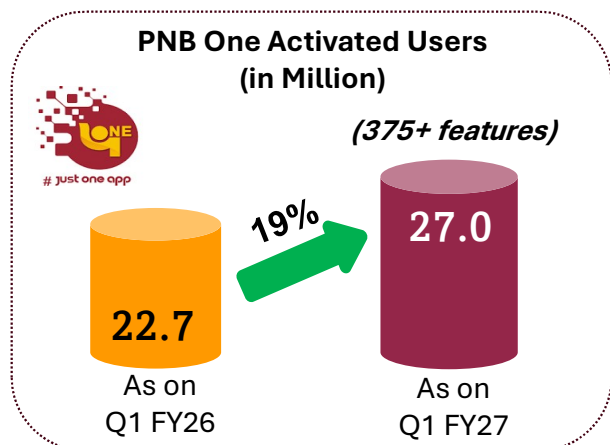
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# Augmenting Digital Base





# Progress Under Major Digital Offerings - Digital Lending



## Digital Lending Performance

### Digital Sanctions – Q1 FY 27

|             |                                       |
|-------------|---------------------------------------|
| RETAIL      | \$438.29 Million<br>(110474 Accounts) |
| AGRICULTURE | \$985.94 Million<br>(326150 Accounts) |
| MSME        | \$591.26 Million<br>(70285 Accounts)  |

Total Number of Accounts – 506909

Total Amount Sanctioned– \$ 2015.50 Million

## Digital Lending Products

| RETAIL                                                                                                                                                                                                                                                                                                                                                                   | Agri                                                                                                                                                                                                                                                                                                                                                                                           | MSME                                                                                                                                                                                               |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ol style="list-style-type: none"> <li>1. Digi Car Loan</li> <li>2. Personal Loan</li> <li>3. Digi Education Loan</li> <li>4. Digi Home Loan</li> <li>5. Loan against Deposits</li> <li>6. Digi PM Surya Ghar</li> <li>7. Digi Saarthi (Two-Wheeler Loan)</li> <li>8. HL (Top-up)</li> <li>9. PNB Shram Saathi*</li> <li>10. Credit Risk Guarantee Home Loan*</li> </ol> | <ol style="list-style-type: none"> <li>1. Krishi Tatkal Rin</li> <li>2. KCC Review, Renewal &amp; DP Enhancement (upto ₹10.00 Lakh)</li> <li>3. Digi Gold Loan</li> <li>4. Digi Self Help Group (SHG)</li> <li>5. Digi Dairy KCC</li> <li>6. Digital KCC (through Jansamarth Portal)</li> <li>7. Digi Shreshtha (Lakhapti Didi)</li> <li>8. Tractor Xpress</li> <li>9. Griha Vatika</li> </ol> | <ol style="list-style-type: none"> <li>1. Digi MSME</li> <li>2. Digi MSME Prime</li> <li>3. PM Vishwakarma</li> <li>4. e-PM SVANidhi 2.0</li> <li>5. GST Sahay</li> <li>6. MSME Renewal</li> </ol> |

\* Newly launched journeys in Q1 FY27

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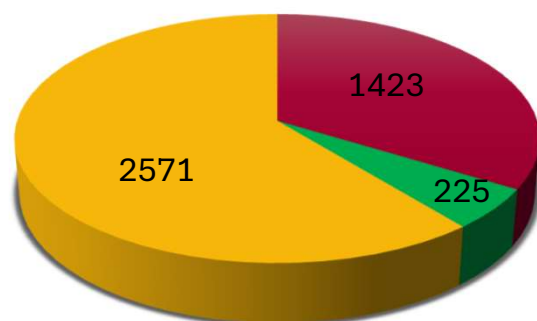
# Catalyzing Decisions : The Analytical Edge



## Business Augmentation

(Amt \$ in Mn)

As on June'26



Total - \$ 4220 Mn

■ Retail ■ Agri ■ MSME



### 'Project Sentinel'-Tracing the Mule Network Thread

Analysing complex peer-to-peer fund flows to expose hidden mule topologies and pre-empt coordinated financial fraud.



### Analytics Platform Upgrade

Upgraded our core analytics ecosystem to unlock faster, more secure foundation for enterprise model deployment.



### Expanding Our Predictive Arsenal

Integrated propensity models into our analytical suite to anticipate customer behaviour, optimizing cross-sell strategies and targeted product offerings.



### Live Insights: Real-Time Business Intelligence

Launched near real-time dashboards on the Business 360+ Portal to monitor key business metrics continuously.

# ESG Highlights



## Environmental

- ✓ To encourage sustainable housing, the Bank has introduced the **PNB Harit Niwas scheme**, with preferential interest rates and full processing fee waivers for home buyers.
- ✓ All new Bank buildings being designed and executed as per **Green Building standards**, while existing owned properties are progressively being certified.
- ✓ During FY2025-26, Green deposits of ₹610 Cr raised and deployed in eligible Green activities, thereby avoiding **1,60,359 mt equivalent of CO<sub>2</sub> emissions**.
- ✓ The Bank secured joint second position in the Indian banking climate preparedness rankings, as per the report "Small Steps for a Big Problem" published by **Climate Risk Horizons**.

## Social

- ✓ **"DIGI PNB SHRAM SAATHI"** – Consumption Loan to wage earners enrolled with various Government Departments
- ✓ **Empowering Rural India:** 81 specialized training centers (79 RSETIs & 2 RDC) driving skill upgradation and self-employment.
- ✓ **25.44% of women** in workforce showcasing operational strength of an inclusive and empowered workforce.
- ✓ 2837 **PwD/Divyangjan Employees**, demonstrating sustained commitment to equal workplace opportunity.
- ✓ **SHG Credit Linkage:** ₹1519 Mio o/s as on 30.06.2026, across 450834 Self-Help Groups for social upliftment.

## Governance

- ✓ **ISO 9001:2015** certification obtained by key HO divisions, showcasing robust governance across operational, financial, and digital workflows.
- ✓ Whistle Blower policy, Customers' Right policy, Grievance Redressal policy, Equal opportunity Policy etc., are in place, strengthening stakeholder engagement.
- ✓ **PNB Quantum Innovation Hub** set up to undertake strategic initiatives in the areas of Quantum Computing, Quantum Analytics, etc.,
- ✓ **Verified Mark Certificate (VMC)** - Bank's verified logo in customer inboxes across supported email providers, to strengthen trust and reduce phishing risks.



RESTRICTED

# ESG – Green Initiatives

## Sustainable Financing (Sanctions During Q1 FY2027)



**Renewable energy sector-** \$ 883 Mn



**PNB Solar rooftop scheme-** \$ 97 Mn



**PNB Green Car scheme-** \$ 84 Mn

Shortlisted for the RBI Regulatory Sandbox under the theme "**Sustainable Finance and Climate Risk Mitigation.**"

Launched **ESG Corner**, a dedicated webpage on Bank website, for centralized ESG disclosures & updates.

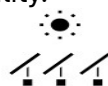
Target to achieve **Net Zero** (Scope 1, 2, 3 emissions) by 2060, underscoring our long-term dedication to environmental sustainability.



Expanding the clean energy footprint, the bank completed **Green Tariff adoption** at 126 locations, with 173 more underway across three states.

**PNB Zaggie co-branded** biodegradable credit card launched, reinforcing banks' green commitments.

Bank won the 2026 Viksit Bharat Ambassador for Change Award in Climate Finance for its global leadership in sustainable business.



## Solar Power Plant capacity

3735 KWp installed in Bank's owned buildings, 294 branches and ATMs

1986 KWp is under execution at HO Buildings at Dwarka & Gurgaon and other offices

# Rewards & Accolades



**Golden Peacock National Training Award for the year 2026**



**APY Annual Awards: Excellence Achiever for FY 2025-26 targets, awarded by PFRDA**



**Platinum for Treasury Transformation at the Infosys Finacle Innovation Awards 2026**



**Winner in the Climate Finance category for the Viksit Bharat "Ambassador for Change" Awards 2026**



**BAANKNET Highest Value Realization Award at a function organized by PSB Alliance**



**Platinum for Product Innovation at the Infosys Finacle Innovation Awards 2026 for Krishi Tatkal Rinn**



# Guidance for FY'27 vs Actuals for June'26



| Parameters                     | Guidance for FY'27 | June'26 (Actuals) |
|--------------------------------|--------------------|-------------------|
| Credit Growth % (YoY)          | 12%-13%            | 12.7%             |
| Deposit Growth % (YoY)         | 9%-10%             | 8.5%              |
| CASA Share %                   | 38%                | 36.7%             |
| Operating Profit Gr % (YOY)    | 9%-10%             | 6.2%              |
| Net Interest Income Gr % (YOY) | 7%                 | 2.1%              |
| NIM %                          | 2.60%-2.70%        | 2.50%             |
| Gross NPA %                    | < 2.50%            | 2.78%             |
| Net NPA %                      | < 0.3%             | 0.28%             |
| PCR % (incl. TWO)              | More than 96%      | 97.23%            |
| Credit Cost %                  | Below 0.4%         | 0.25%             |
| Total Recovery (Amount)        | > \$1,373 Mn       | \$295 Mn          |
| RoA %                          | Above 1%           | 1.04%             |
| Slippage Ratio % (Annualized)  | Below 0.9%         | 0.68%             |

# Disclaimer



“This representation contains certain forward-looking statements apart from historical information. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. Punjab National Bank undertakes no obligation to update forward-looking statements to reflect events or circumstances after the present date.”



## RECENTLY LAUNCHED CO-BRANDED CREDIT CARDS



# Thank You

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